**FSP ORGANOGRAM & GROUP STRUCTURE**

* The implementation and usage of this document is optional
* Illustrate the FSP’s functional departments and if applicable, the FSP’s group structure as shown in the examples below. Retain a copy of this document in the FSP’s Compliance Manual

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| **ORGANOGRAM:**  Example  Mr. John Wilson (CEO)  (Key Individual)  Mr. Phil Naidoo (Director of Operations)  (Key Individual & Representative)  Mrs. Lisa Jenkins (Director of Finance)  (Support)  Mrs. Grethe van Heerden (Sales Manager)  (Representative)  Mr. Sam Smith (Advisor)  (Representative)  Mrs. Susan Els (Secretary)  (Support)  Mrs. Lara Fourie (Advisor)  (Representative)  Mrs. Nick Muller (Advisor)  (Representative) |

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| **GROUP STRUCTURE:**  Example  World Services (Pty) Ltd  (Holding Company)  Stellar Financial Services (Pty) Ltd (25%) (FSP Number 2783)  Platinum Distributions (Pty) Ltd (25%) (Subsidiary)  Corporate Support (Pty) Ltd (50%) (Subsidiary)  Investment Solutions (Pty) Ltd  (Juristic Representative)  Retirement Solutions (Pty) Ltd  (FSP 91190) |